

# NATIONAL BROKERS LIMITED

<http://nationalbrokersbd.com/>

Tea Auctioneers since 1948

## TEA MARKET REPORT – Sale 26 held on Monday 23<sup>rd</sup> October, 2023

**CTC LEAF:** 63,365 packages of tea on offer met with an improved demand.

**BROKENS:** All good liquoring Brokens met with a better demand and were fully firm to slightly dearer following competition. Other varieties also met with a fairly good demand but were slightly easier in line with quality. Plain types were again a slightly easier market with some withdrawals. BLF teas met with a fair demand at around last levels with some withdrawals.

**FANNINGS:** Good liquoring Fannings met with a fairly strong demand and were again fully firm to slightly dearer following competition. Medium varieties met with a fair demand and sold at around last levels easing in line with quality. Plain types were

again slightly easier with some withdrawals. BLF teas met with a fair demand at around last levels with some withdrawals.

**CTC DUST:** 11,662 packages of tea on offer met with good demand. Good liquoring Dusts sold well at dearer rates. Mediums were in fair demand with few withdrawals. Plain and BLF Dusts had fair demand with some withdrawals. Blenders were active with fair interest from the Loose tea buyers.

**COMMENTS:** There was a slightly improved demand this week mainly emanating from the Major Blenders. Loose tea buyers lent a little more support. All good liquoring varieties met with a little more competition than last.

CDs sold well at dearer prices.

**Our catalogue: (Sale 26) Avg: Tk 193.97 , Sold 67.33 % , (Sale 25) Avg: Tk 191.46 , Sold 67.18 %**

### Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Best	205-220	202-217	Best	210-225	208-220	PD	140-240	150-230
Good	187-192	188-193	Good	190-205	195-205	RD	100-332	125-328
Good Medium	170-185	175-185	Good Medium	177-183	180-185	D	110-350	120-348
Medium	155-165	160-170	Medium	165-175	170-178	CD	130-300	116-400
Plain	130-150	135-150	Plain	130-150	140-150	BLF	100-164	116-185
BLF	90-120	90-120	BLF	90-120	90-120			

Exchange Rates 23<sup>rd</sup> October, 2023 Sterling Pound: 133.2966 Dollar: Tk. 110.0000

### Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	Rangapani	GBOP	20	271/-	Salim
Fannings	* Madhupur	PF	40	260/-	Aftab/Meghna
Clonal Brokens	* Madhupur /Amtali	GBOP(BT1)/GBOP(S)	20/10	350/-	Sen/GT/AKT
Clonal Fannings	Amtali	DMPF(S)TV1	10	315/-	Aftab
RD/PD (incl.Clone)	* Madhupur	RD(BT1)	10	332/-	Ispahani
D (incl.Clone)	* Madhupur	D(BT1)	10	350/-	Shawon
CD (incl.Clone)	Kedarpur	CD(BT2)	5	334/-	Hoq (Ctg).

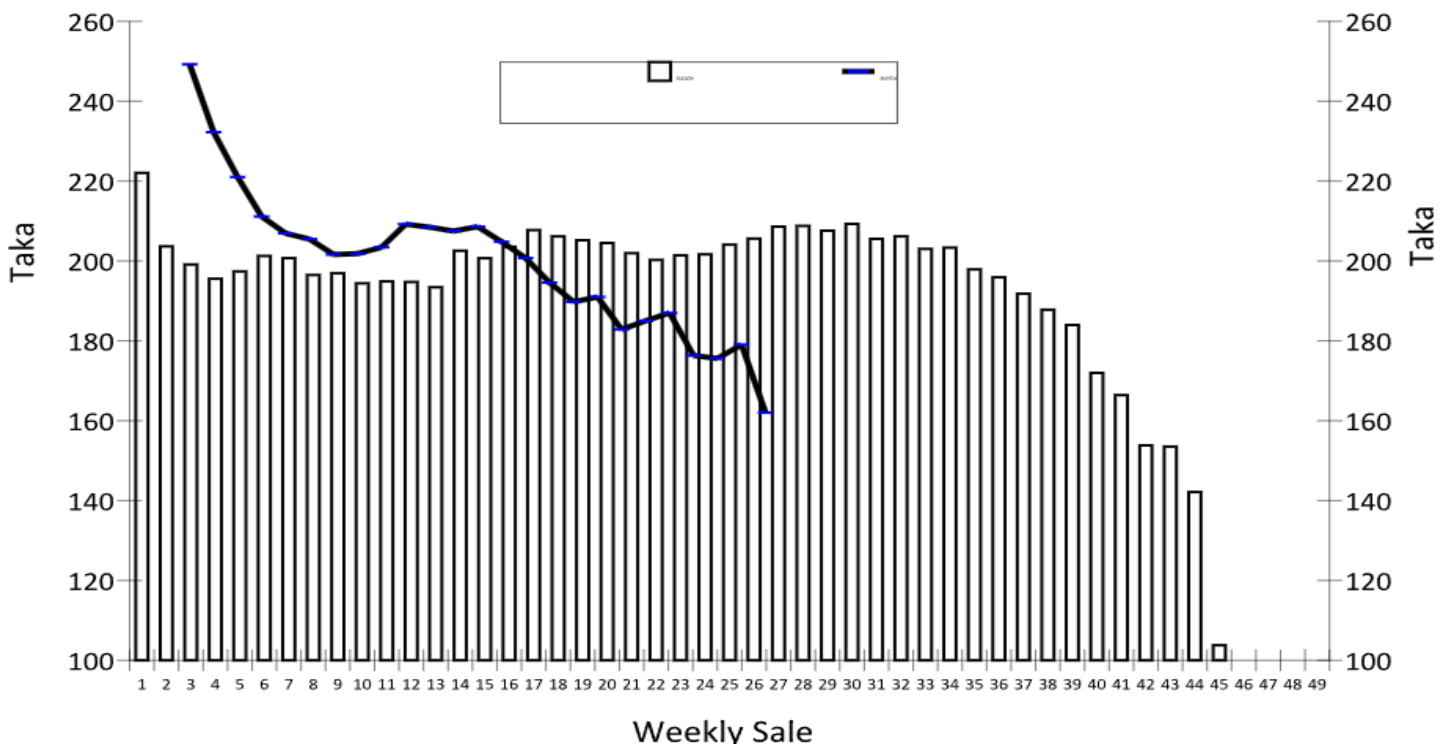
\* Above price(s) realised in our catalogue

### Offerings

Type	This Sale ( Sale 26 )				Next Sale ( Sale 27 )			
	Season 2023-24		Season 2022-23		Season 2023-24		Season 2022-23	
Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	
Leaf	63,365	3,161,913.5	58,400	2,914,160	68,799	3,433,070.1	57,337	2,861,116
Dust	11,662	581,933.8	13,016	649,498	13,147	656,035.3	12,629	630,187
<b>Total</b>	<b>75,027</b>	<b>3,743,847.3</b>	<b>71,416</b>	<b>3,563,658</b>	<b>81,946</b>	<b>4,089,105.4</b>	<b>69,966</b>	<b>3,491,303</b>

Chittagong Auction Average - Sale 25  
(Season 2023/24): 161.93 & (Season 2022/23): 204.01

### Chittagong Auction Weekly Average



Category	For the Sale				Up-to-Date Sale						(+/-) Season 2022/23	
	Season 2022/23		Season 2023/24		Season 2022/23			Season 2023/24				
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,731,648.1	199.81	1,048,397.0	160.51	37,060,656.8	77.5%	194.90	35,590,508.1	78.56%	192.59	-1,470,148.7	-2.31
CTC DUST	417,459.7	221.74	156,611.9	171.93	9,976,414.7	22.5%	221.18	9,509,305.8	20.99%	212.11	-467,108.9	-9.07
Sub-Total	2,149,107.8	204.07	1,205,008.9	162.00	47,037,071.5	99.9%	200.48	45,099,813.9	99.55%	196.71	-1,937,257.6	-3.77
Orthodox	0.0	0.00	0.0	0.00	0.0	0.0%	0.00	0.0	0.00%	0.00	0.0	0.00
Total	2,149,107.8	204.07	1,205,008.9	162.00	47,037,071.5	99.9%	200.23	45,099,813.9	99.55%	196.71	-1,937,257.6	-3.52
Green Tea	28.0	1,523.93	23.5	1,502.13	2,436.5	0.0%	439.46	2,210.5	0.00%	794.25	-226.0	354.79
Oolong Tea	0.0	0.00	0.0	0.00	0.0	0.0%	0.00	7.0	0.00%	1,250.00	7.0	1,250.00
Yellow Tea	0.0	0.00	0.0	0.00	0.0	0.0%	0.00	20.5	0.00%	1,250.00	20.5	1,250.00
Total	2,149,135.8	204.09	1,205,032.4	162.03	47,039,508.0	99.9%	200.49	45,102,051.9	99.56%	196.74	-1,937,456.1	-3.75
Other (s)	2,178.4	127.26	1,491.0	85.00	29,190.9	0.1%	120.77	200,953.6	0.44%	119.94	171,762.7	-0.83
G.Total	2,151,314.2	204.01	1,206,523.4	161.93	47,068,698.9	100.0%	200.44	45,303,005.5	100%	196.40	-1,765,693.4	-4.04

## Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale						(+/-) Season 2022/23	
	Season 2022/23		Season 2023/24		Season 2022/23			Season 2023/24				
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export					9,986.3	0.02%	198.85	14,478.5	0.03%	221.07	4,492.2	22.22
Internal	2,151,314.2	204.01	1,206,523.4	161.93	47,058,712.6	99.98%	200.44	45,288,527.0	99.97%	196.39	-1,770,185.6	-4.05
Grand Total	2,151,314.2	204.01	1,206,523.4	161.93	47,068,698.9	100%	200.44	45,303,005.5	100%	196.40	-1,765,693.4	-4.04

## Crop of Major Tea Producing &amp; Exporting Countries

Country	Month	For the Month				Up-to-Date			
		2021	2022	2023	(+/-) 2022	2021	2022	2023	(+/-) 2022
Bangladesh *	August	14.4	10.8	14.5	3.73	52.1	49.1	54.6	5.50
Sri Lanka	June	31.1	20.1	22.9	2.8	135.9	133.2	134.4	1.2
North India	June	145.7	119.3	109.7	-9.6	325.3	347.1	344.0	-3.1
South India	June	25.4	23.9	28.2	4.3	122.8	119.6	113.7	-5.9
All India	June	171.1	143.2	137.9	-5.3	448.1	466.7	457.7	-9.0
Kenya	May	45.3	57.9	57.9	0.0	230.6	227.9	225.5	-2.3

\* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

Qty. = Million Kg

## OTHER MARKETS

**KOLKATA SALE 42- 17<sup>TH</sup> & 18<sup>TH</sup> OCTOBER, 2023**

There was good demand with best & good liquoring Assams selling at firm to at times dearer levels. Good Assams were irregular around last. Medium & Plainer Assams were barely steady. Good and Medium Doors sold at steady rates. Plainer Doors sold around last levels. M/s Tata Consumer Products operated on better & medium varieties in the leaf and dust segments. M/s Hindustan Unilever operated on good and better medium Assams and plainer Doors in the leaf and dust markets. Local buyers operated on Doors. There was fair support from the Exporters.

	2023(USC/KG)	2022 (USC/KG)
Sale 41	264	263
Sale 42	266	266

**SILIGURI SALE 42- 17<sup>TH</sup> OCTOBER, 2023**

LEAF: Good demand. Best/good sorts were firm. The remainder were steady to occasionally dearer with competition. DUST: Fair demand at irregular & easier levels. Buying Pattern: Internal & Blenders were active.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
Good / Best	271-415	259-397	229-283
Medium/ Better Medium	174-265	168-253	156-223
Common / BLF	120-168	120-162	126-150

**COONOOR SALE 42- 20<sup>TH</sup> OCTOBER, 2023**

Feeble demand on the best teas. Good demand for good, better medium and medium sorts. Good improved demand for the plainer category teas. Up country & internal buyers were selective. Exporters were fairly active on the larger, medium Broken & Fanning grade.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	156-158	131-141	118-124	107-117	101-106
Medium Brokens	176-302	132-166	120-131	115-120	105-114
Smaller Brokens	194-313	144-168	124-141	115-124	103-117
Fannings	171-204	147-152	124-137	117-125	96-115

**MOMBASA SALE 42- 16<sup>TH</sup> 17<sup>TH</sup> & 18<sup>TH</sup> OCTOBER, 2023**

General demand continued fair for the 197,480 packages (13,303,982.10 kilos) available in the market; 32.65% were neglected.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 – USC
Best	255 – 500	277 – 382	280 – 434	286 – 326
Good	255 – 299	272 – 314	280 – 329	286 – 306
Good Medium	255 – 277	262 – 282	280 – 316	270 – 312
Medium (KTDA)	250 - 262	244 – 272	258 – 272	245 – 280
Medium (Plantations)	170 – 210	130 – 202	198 – 291	190 – 250
Lower Medium	099 – 140	070 – 148	069 – 227	084 – 225
Plainer	085 – 114	050 – 105	058 – 118	050 – 127